

NMCAR Director's Report

April 30<sup>th</sup>, 2019

2019 Missouri Realtors

## **April Capital Conference & Business Conference**

Capital Conference: The Capital Conference was my first time to the Capital for me. It was so exciting to walk the halls, where life changing decisions are voted on. It is a very beautiful building, although it is having some renovations. We also sit in while they were in session. The representatives, lawmakers were discussing various issues. It was very interesting. It was not what I expected. A lot of communication going on, politicians coming and going. Also voicing their opinions.

Buses were transporting the realtors to Jefferson City from Columbia. They even had lunch for them. Buses returned the realtors to the hotel after the Block Party.

We were excited to meet with our county representatives to support issues important to our industry. First we met with Ben Baker- Representative of District 160. Then we met with Dirk Deaton- Representative of District 159. They were very kind, listened to our issues. They stated it was good to see people from their districts. We took a MAR hand out with our 3 major concerns:

1. Low income Housing Credits- This was frozen by Governor Eric Grietens in 2017. MAR is wanting to see it reinstated. The representatives are in favor, but it needs revision in several areas.
2. Realtor Immunity from Liability- This has to do with the square footage of properties that have improvements. There are lawsuits people have brought because footage was wrong. This would protect the realtor from being sued. The representatives were in favor.
3. E-Notarization- This is where you could notarize without having the person appear in front of you. They want to come up with a way that the person signing is the person on the document. Some secure identification. They were in favor of this also.

After meeting with the county reps, we all gather in a large meeting room, with Senator Bill White, Ben Baker, Lane Roberts, Dirk Deaton, Cody Smith and Ann Kelly. We discussed our concerns. Afterwards a few group pictures were taken.

The Governor's Mansion was next. It is quite a sight to see. Very beautiful architecture. I have not visited it before. It was a real treat. We toured the bottom floor, the upper floors closed to the public. They have large pictures of all the first ladies of Missouri hanging in no particular order. The employees had interesting stories and facts of the former 1<sup>st</sup> ladies.

Next was the Block Party. It was in the gardens next to the Mansion. Beautiful tulips don the area. Large white tents set up with beverages and many food tents. Fun was had by all.

### **Consumer Education Output Group**

They are making progress regarding the educational video. This video is prepared to educate Juniors and Seniors in high school. It will show them the steps to purchase a home. It is 50 minute video. They will have realtor go to the schools and present it. It will be the same across the board from St. Louis to McDonald County. Chair Jon Holsizer stated it will be ready to view in September at the conference. He also stated they will train realtors who wish to participate. There will be 3 training sessions. There was no new business.

### **Economic Output Group**

First thing discussed was the RPAC Challenge. Then it was announced that the 2020 Committee and Output Leadership Application deadline is May 1, 2019.

Isabelle Jiminez Walker spoke about House Bill 215 and Senate Bill 173

Chair Angela Korbin spoke about Green Building Registry, how it shows energy usage. The guest speaker on this subject was Josh Campbell, Executive Director, Missouri Energy Initiative.

To catch up on the latest go to : [www.greensourcecouncil.org](http://www.greensourcecouncil.org)

Also they spoke on Pace. Go to: [www.showmepace.com](http://www.showmepace.com)

## **Robert W. Borgmann RPAC Auction**

This is so much fun. The realtors come together to raise money for RPAC. This is a good way to network and enjoy the auction. This year it was some items silent and they did a live auction on items. A variety of items were actioned from designer purses, trips, tickets for live performances, guns and electronics. NMC board bought a gun. It went for \$3500. We were very pleased. They passed out lottery tickets to each person, they encouraged if you were a winner to donate the funds back to RPAC.

## **Directors Meeting**

Our Vice President of NAR Charlie Oppler, gave a up lifting speech. He said the new campaign was great. It will be on National television. It should start airing soon.

That's when National Association of REALTORS® began to set their members apart by adopting a Code of Ethics that still guides the business decisions of 1.3M REALTORS® today. The REALTOR® Code of Ethics isn't just words on a page, but is a pledge of honesty, integrity, professionalism, and community service.

This campaign is called "That's Who We R".

We voted on House Bill 215 and Senate Bill 173. Both approved.

The 2019 Year to date was presented.

2018 Audit report was presented.

Approved Motion 3, to approve up to \$100,000 for the purchase of furniture and leasehold improvements. It was approved.

I truly enjoyed this conference with the Capital and Governor's Mansion.

Hope to see you all at the September Conference in Springfield.

Respectfully submitted,

Teresa Bennett Director, Newton McDonald Counties Assoc. Of Realtors